

## WSIPC RFP 17-02

### Addendum 1

February 23, 2016

The following corrections, questions, and clarifications are provided concerning WSIPC RFP 17-02 Document Management Solutions. Paraphrasing of the relevant questions posed to the WSIPC RFP Coordinator have been included as appropriate.

#### **QUESTIONS AND CLARIFICATIONS:**

Q1.1 Do you have a Master Contract for your districts and schools or do you buy from them as well?

A1.1 *The Master Contract that is a result of the RFP is for districts and schools to purchase.*

Q1.2 Who will own the software once purchased?

A1.2 *The purchaser will own the software.*

Q1.3 Does the vendor sell to clients directly?

A1.3 *Yes, the vendor will sell and bill directly to districts and schools.*

Q1.4 Does WSIPC have the authority to negotiate for each school and district?

A1.4 *The result will be multiple contracts that the districts and schools can choose to use or negotiate on their own. WSIPC negotiates its agreements as an 800,000-fte entity.*

Q1.5 Is a Government Service Agreement (GSA) required for RFP 17-02 proposal.

A1.5 *No GSA is not requirement for this proposal.*

Q1.6 Do we need an approved vendor list for RFP 17-02 proposal?

A1.6 *No approved vendor list is necessary, the proposal can include approved VARs.*

Q1.7 Are you looking for a Master Agreement (list of Location) Umbrella Agreement or will each school sign on their own?

A1.7 *In Exhibit A there is a General Purchasing agreement between buyer (WSIPC) and seller, also please see standard terms and conditions for further information.*

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Q1.8 “Our VARs contracts present us with contractual conflicts for the web based license ordering requirement and the publishing of software license pricing. For mutual protection of all parties and appropriate license configuration, is it possible for districts to first complete the following two steps prior to accessing the license order configurator”. 1) Authenticate via WSIPC 2) Present proof of completions of a standard discovery processes prior to ordering.

A1.8 This scenario can be proposed in the response and would be addressed in contractual negotiations.