



WSIPC

# LEADING THE WAY



**ANNUAL REPORT** 2017–2018

# WHO WE SERVE



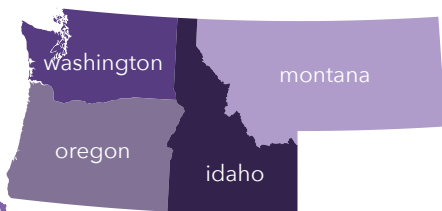
public/private  
districts served



students served by  
WSIPC/Skyward Software



5 states



washington

montana

oregon

idaho



103,100+

special education students  
with PCG partnership  
for IEP Online

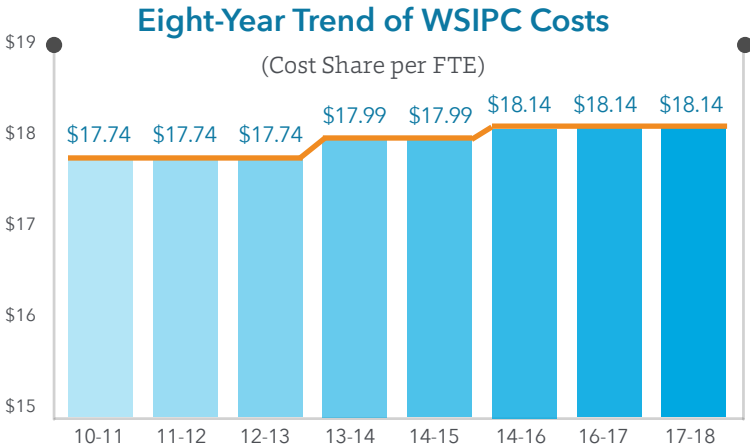
8

new schools joined  
the Cooperative

Cedar Tree Classical Christian School  
Chief Leschi Schools  
Impact Public Schools  
iSucceed Virtual High School  
Northwest Career & Technical High School  
SOAR Academy  
Wa He Lut Indian School  
Willow Public School

# HOW YOU SAVE

WSIPC has been a conscientious steward of member resources, increasing costs at a modest rate of just 2.3% over the past 8 years, while the National Consumer Price Index rose 15.0% over the same time period.



**40 cents**

amount the WSIPC fee has increased over the last 8 years



**\$1,700+**

average amount WSIPC schools save annually in technology expenditures



**\$54,886**

average amount WSIPC districts save annually in technology expenditures

# SKYWARD QMLATIV

WSIPC is committed to providing members a comprehensive, innovative, state-of-the-art and fiscally responsible suite of technology solutions; the Skyward Qmlativ product suite meets this commitment.

## July 2018

WSIPC successfully migrated to Qmlativ

developed

# 14

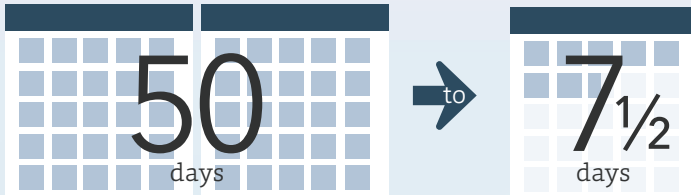
WA State Reports for Qmlativ

completed

# 10

Cooperative migrations

reduced Data Migration Tool run times from



Qmlativ hosted in

## Microsoft Azure Cloud

### LET'S DO THIS

SKYWARD®

Qmlativ



# PRODUCTS & SERVICES



My School Data™

2 major enhancements:  
High School and Beyond  
& CTE Completers

new metrics tool



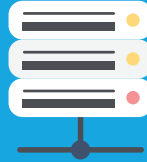
METRICS

## Technology Services



45 TB

amount of data storage  
schools receive



324

public/private schools WSIPC  
hosts & manages hardware for

## Purchasing Program



request for  
proposals  
conducted

8

61

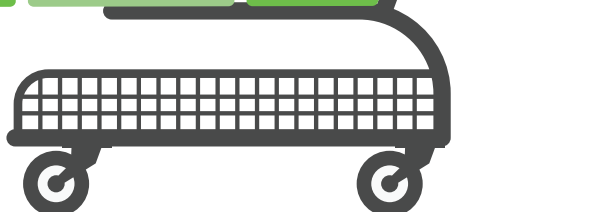
partners providing  
hardware,  
software, and  
services at  
negotiated  
discounts



\$

33.5%

average savings  
passed on to  
WSIPC schools  
through  
purchasing  
partners



# TRAINING & SUPPORT



154  
onsite trainings

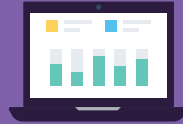
average support  
resolution time

16  
minutes



64

online trainings



228

user guides available in  
dedicated skyward  
documentation libraries



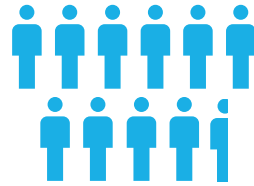
average  
response time  
on support calls

90  
seconds

40 custom  
consultations



# WASWUG SPRING 2018



1074 attendees



*\*reflects logins on multiple devices*



93.26%

satisfaction rating

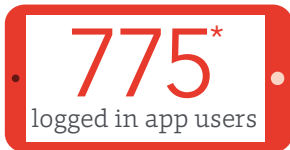


24 exhibitors/sponsors

# WASWUG FALL 2017



368 attendees



*\*reflects logins on multiple devices*



94.6%

satisfaction rating



23 exhibitors/sponsors

# MARKETING & COMMUNICATIONS





# COMMUNITY OUTREACH

## WASWUG Gives Back

\$470 raised for

**ArtsEd**  
washington

at WASWUG Fall 2017

\$2,500 raised for



at WASWUG Spring 2018

## United Way



United Way  
of Snohomish County

\$2,900

in employee donations

## Blood Bank



58 units

of employee blood donations,  
saving ~174 patients in need

## Food Bank



400 lbs

of employee  
food donations

## Horizon Elementary School & Casino Road Outreach



28 coats

+ hats, gloves,  
and scarves

employee warm  
clothing drive donations



200+

hours

of employee  
volunteer time

Reflects organization-driven programs with employee participation.  
Does not include the multitude of individual charitable programs,  
donations and volunteer hours.

# CORE VALUE STATEMENTS

## **We are** a team

We care about the growth and development of our people and the Cooperative.

## **We pursue** excellence

We are continuously learning, and striving to improve our skills, services and culture.

## **We are** passionate and creative

We are inspired by our Cooperative members to innovate and develop solutions that best fit their needs.

## **We are** accountable and supportive

We take responsibility for our decisions and collaborate to ensure the best outcomes.

## **We communicate** honestly

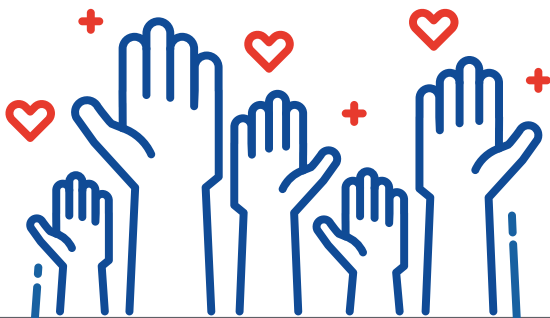
We work in a transparent, open, and trust-based environment.

## **We have** serious fun

We take the time to enjoy ourselves, because hard work and innovation are fueled by a good work-life balance and a lot of personality.

## **We serve** our community & **we are** our community

We are part of the community we serve and we are invested in its success.



# ABOUT WSIPC

*Inspired by education. Empowered by technology.*

In 1967, ten school districts formed a Cooperative to share increasing costs for software development, hardware, and centralized technological support. The result of this collaboration became WSIPC, a unique public agency that provides information services for a reasonable cost to school districts.

The power of the Cooperative is even more crucial today. WSIPC empowers districts with a complete School Management System (SMS), along with a powerful lineup of technology solutions, data management tools, technology services, expert training and support, purchasing services, and more.



## Our Purpose

An unparalleled commitment to building K-12 capacity for sustained student success utilizing data and technology.



## Our Mission

Provide a comprehensive, relevant and fiscally responsible suite of technology services so our partners may focus on their educational mission.



## Our Vision

Fixed in our purpose to be the exception in service.



## Our Governance

WSIPC is governed by a Board of Directors, including the Executive Director and CEO, who serves as a member. The Board of Directors advises WSIPC on programs and initiatives, and plays an intricate role in guiding the development of WSIPC's future goals.



W S I P C

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Empowered by technology.™*



[www.wsipc.org](http://www.wsipc.org)