

APPENDIX A -INTENT TO PARTICIPATE

WSIPC RFP 21-03 Decontamination, Disinfecting, and Sanitizing Supplies, Equipment, and Services

RFP Due Date: Monday, August 9, 2021 - 3:00 PM (Pacific Time)

To:	WSIPC	
	rfpadministration	@wsipc.org
From:	Contact Name	Colby Bowles
	Contact Title	Director
	Company Name	Citadel PPE dba Stand Up Stations
	Company Address	2261 Morgan Parkway, Suite 120, Farmers Branch, TX 75234
	Phone	901-827-6313
	Email	colby@standupstations.com

Please indicate that you intend to respond to the RFP by selecting YES below. By selecting YES, the undersigned agrees to abide by the terms set forth in the RFP.

We intend to submit our Proposal Form by 3:00 PM (Pacific Time) onYEAugust 9, 2021:S

[VENDOR NAME]

By:

Colby Bowles (Signature)

Name:

[PRINTED] Colby Bowles Director

Title:

Request for Proposal- WSIPC Proposal No. 21-03 - Appendix A

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SØ

Date:
Address:

8/9/21

[CITY, STATE, ZIP] Farmers Branch, TX 75234



APPENDIX B -PROPOSAL FORM

WSIPC RFP 21-03 Decontamination, Disinfecting, and Sanitizing Supplies, Equipment, and Services

TO: WSIPC

Cynthia Gefeller, Contract Administrator 2121 W. Casino Road Everett, Washington 98204-1472

RE: RFP No. 21-03

In response to your RFP, the undersigned offers to furnish all of the Goods and Services described in the Technical Specifications in accordance with the Contract Documents and any Addenda thereto and for the prices and in accordance with the delivery schedule set forth in the attached Schedule of Prices.

By submitting a Proposal, the undersigned certifies and agrees that:

- 1. The undersigned has examined to its satisfaction, and is fully familiar with and understands all provisions of the Contract Documents and any Addenda.
- 2. All of the words and figures shown in the attached response are accurate;
- 3. All statements in this Proposal are true and accurate;
- 4. By careful examination of the Contract and proposal documents, all Addenda thereto and all other pertinent conditions and matters, the undersigned has satisfied itself as to the nature, location, character, quality and quantity of the Goods and Services required by the Contract Documents and the conditions and other matters that may affect performance;
- If awarded the Contract, the undersigned will duly execute and deliver to WSIPC the Contract, together with all documents required by the proposal documents, within ten (10) business days after it is presented to the undersigned by WSIPC.

Request for Proposal - WSIPC Proposal No. 21-03 - Appendix B

6. WSIPC has no obligation to accept any proposal submitted in response to the RFP and may reject any or all such Proposals (including, without limitation, the undersigned's Proposal) or waive any informalities or irregularities in any proposal or the proposal process.

Citadel PPE d.b.a. Stand Up Stations Legal Name of Proposer: 2261 Morgan Pkwy. Suite 120 **Business Address:** Farmers Branch, TX 75234 901-827-6313 Phone: **Street Address:** 2261 Morgan PKwy. Suite 120 Farmers Branch, TX 75234 Signature of Corporation Company/Corporate Legal citadel PPE dba Stand Up Stations Name: State of Incorporation: Texas Signature) DAMES GILL By: (Signature) Name: (Printed) CED Title: 8-9-21 **Date Signed: Representative Acknowledgement** , stated on oath that I am AMER GILL I, authorized to sign the document presented and I OWNER (CEO am the (Type of Authority) STAND UP STATIONS of (Name of Party on Behalf of Whom Document is Executed)

2

Additional Information:

Signature of Individuals, Partnership, or Joint Venture

Name of Partnership or Joint Venture, if applicable:

By (all partners or joint ventures):

Date Signed:

Date Signed:

Date Signed:

Date Signed:

Request for Proposal - WSIPC Proposal No. 21-03 - Appendix B



APPENDIX C -VENDOR CAPABILITIES

WSIPC RFP 21-03 Decontamination, Disinfecting, and Sanitizing Supplies, Equipment, and Services

1. Vendor Profile

Briefly describe your company in one page or less:

Stand Up stations is a US-based manufacturer and supplier of customizable

hand sanitizer stands, dispensers, and supplies, as well as disinfectant wipes, sprays, and other essential PPE/cleaning equipment. Provide the Name, Address, Email Address, and Telephone Number of the Legal Entity

Provide the name, address, email address, and telephone numbers (including toll free numbers) of the legal entity with whom WSIPC may execute any contract arising from this RFP.

Name citadel PPE dba. Stand up Stations

Address 2261 Morgan Parkway, Suite 120, Farmers Branch, TX 75234

Email Address colby @ standupstations. com, info @ standupstations. com

Telephone Numbers (including toll free numbers) 901 827 6313 800-413-9490

Legal Status

Describe the legal status of the Vendor, such as corporation or sole proprietor. Parthership

Name, Title, Address, Email Address, and Telephone Number of Principal Officer(s) and/or Account Manager

Provide the name, address, email addresses, and telephone (including toll free numbers) of the principal officers of the Proposer's company, proposed account manager and designated representative (Proposer) for any contract arising from this RFP.

Name Colby Bowles Professional Title Director of Buriness Development	
Address 1161	
Telephone Numbers (including toll ree numbers) 901-827-6313	
Name JAMES GILL	
Professional Title CED	
Address	
Email Address JAMIE CITALELPAE.COM	
Telephone Numbers (including toll ree numbers) 800-413-9490	
Name	
Professional Title	
Address	
Email Address	
Telephone Numbers (including toll ree numbers)	
Name	
Professional Title	
Address	
Address Email Address	

NO

No 🗸	
Yes	
If you se	elected Yes, please provide a full explanation:
Has your contracto	company ever been or is now on the WA State debarred or list?
No 🗸	
Yes	
If you se	elected Yes, please provide a full explanation:
Describe y includes yo sector. Inc education	Janizational Experience Four company's experience in providing product and/or services. This our experience providing services to the K-12 educational and public lude evidence of minimum sales of \$500,000.00 in the last 18 months to al customers. P PE supplies (hand sanificer + disidectant equipment) to Long Beach USD.
	antebelio USD, university of North Pekota, west Virginia University, + awarded contract value of the schoold listed above: \$1,400,000
total	awarded contract value of the schoold listed above: \$ 1400,000

3. Customer Base

3

Describe the demographics of your company's customer base.

Public + Private schools + universities, K-12 + beyond.

Government agencies + municipalities.

4. **Customer Support Model**

Describe in detail your customer support model:

we have a dedicated eastomer service team answering calls and unails 2417. What are your customer help/information response times?

our service team will respond within 30 minutes of horice Describe your customer help/information access:

til product specifications, information	and FAQ.	ave listed	on our site.
Describe your account representative's	role:		www. stand upstations.

Director of Business Development manages all communication and contract execution with How many employees staff your customer support help desk?

3

5. References

Provide three (3) references from customers who have received product and/or services for more than three (3) years.

Reference #1 John Juan Rodriguez Name Montchello Unified School District Professional Title Purchasing Manage Company Montchello Unified School District Address 500 N. Hundricks Ave. Montchello, CA 90640 Email Address rodriguez juan & montchello. K12. ca. us Telephone Number 323-887-7900 ext 5975

Reference #2 Brian Stashak

Name Allegheny county Airport Authority (Pittsburgh int'l. Airport) Professional Title Director, Kandside & Terminal Operations Company Allegheny county Airport Authority Address Pittsburgh Intil Airport, Kandside Terminal, 4th flour Mezz. POBak 12370 Email Address bstashak e fly pittsburgh.com Telephone Number 412-472-3881

Reference #3 Rial to Unified School District

Name Simon Collins

Professional Title Durchasing

Company Rialto Unified School District

Address 260 5. Willow Ave. Rialto, Ct 92376

Email Address scolling c rialtousd. org

 Telephone
 909-873-4326

 Number
 909-873-4326

6. Brand Name

State the brand name of the hardware, software, or services you are offering in the proposal. Vendors that represent more than one brand are not required to submit a separate proposal for each brand name.

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Stand Up Stations Lysol

Marketing Model 7.

Describe your company's marketing model that will be used to market the proposed solution(s) to educational and/or public agencies.

We use standard ecommerce / online advertising methods as well as cold calls, emails, and tradeshow marketing

Ability to Meet Delivery of Product or Service 8.

The Proposer agrees that all goods are to be shipped by Proposer, at no additional charge to Purchaser, FOB Destination. Where specific authority is granted to ship goods FOB shipping point, Vendor agrees to prepay all shipping charges, route as instructed or if instructions are not provided, route through the cheapest common carrier, and bill Purchaser as a separate item on the invoice for said charges. Proposer also agrees that Purchaser reserves the right to refuse COD shipments.

If delivery is not made in the quantities and at the times specified, Purchaser shall have the right, at its option, to cancel the entire order or that part of same that is not so delivered. If Purchaser accepts delayed delivery the time of payment shall be extended accordingly.

Proposer may charge eligible Purchasers for express shipping when requested by the eligible Purchaser. A packing list must be furnished with each shipment that includes the eligible Purchaser's name, purchase order number, contact number, quantity and other pertinent information.

Do you agree to the statement above?

9. Price Reduction Protection

If the quoted price is reduced between the time the quotation is provided to the customer and the time the Vendor's agent receives the customer's purchase order, the customer shall receive the benefit of the price reduction. All price reductions posted by the Vendor must be passed on to the customer. In no event shall the Vendor's agent hold customer orders in anticipation of a price reduction and then not pass on the price reduction to the customer.

Do you agree to the statement above?

Use of Third Party Vendors 10.

The Proposer must state whether third-party Vendors are, or are not, being used. If used, third-party Vendors must be listed in the Proposer's response. Changes in third-party participation in the Proposer's solution during the course of the contract must be reviewed with and approved by WSIPC.

Are Third-part	Vendors	being
used?		

No

es

res

If you selected Yes, list Vendors below

United Medico (Lysol products only)

11. Agent Re-seller Usage

If Agent Re-sellers are proposed, the Proposer must describe what hardware or services they will provide, how they are certified, how they are contractually bound to the contract terms and conditions, and how their sales will be accurately tracked and reported.

Yes	No
lowing questions	5:

12. Subcontractor Qualifications

If Subcontractors are proposed, the Proposer must describe what services the Subcontractor will perform. The Proposer shall also assure that they will not assign or transfer any of its rights or obligations under the purchasing contract. The Proposer additionally assures that Subcontractors are in good standing with the Washington Department of Revenue and the Department of Labor and Industries.

Are Subcontractors proposed?	Ye s	No
If you selected Yes, answer the following questions:		
Describe what services the Subcontractors will perfor	m:	
The Proposer assures that the Vendor will not assign or transfer to Subcontractors any of its rights or obligations under the purchasing contract.	Ye s	No
The Proposer assures that Subcontractors are in good standing with the Washington Department of Revenue and the Department of Labor and Industries.	Ye s	No

13. Minimum Product Sales Volume

The Proposer must demonstrate to WSIPC's satisfaction its ability to adequately manage the projected sales volume of this optional use contract. The Proposer's RFP response must state the Vendor's 2020 sales volume within the category established in this RFP.

Demonstrate your ability to adequately manage the projected sales volume of this optional use contract.

State the Vendor's 2020 sales volume within the category established in this RFP.

\$ 13, 763, 327

14. Eligibility for Participation in Federal Programs

The Proposer should provide the Vendor's System for Award Management (SAM) registration number as evidence of eligibility to participate in federal programs with its proposal. If the Proposer is not already registered for the SAM, it may do so at the System for Award Management website (<u>https://www.sam.gov/SAM/</u>). The Proposer should assert that neither the Vendor, nor any of its Subcontractors, have been debarred or suspended, or proposed for debarment or suspension. The Proposer should also assert that the Vendor is in compliance with all other Washington State Public Works Requirements.

Vendor's System for Award Management (SAM) registration number: ारहाह०९४		
The Proposer asserts that neither the Vendor, nor any of its Subcontractors, have been debarred or suspended, or proposed for debarment or suspension.	Ye s	NO
The Proposer asserts that the Vendor is in compliance with all other Washington State Public Works Requirements.	Ve s	No

15. Prior Contract Performance

If the Vendor has had a contract terminated for default during the past five years, the Proposer must describe all such incidents. Termination for default is defined as notice to stop performance due to the Vendor's non-performance or poor performance and the issue was either: (a) not litigated; or (b) litigated and such litigation determined the Vendor to be in default.

Submit full details of all terminations for default experienced by the Vendor in the past five years including the other party's name, address, and telephone number. Present the Vendor's position on the matter. WSIPC will evaluate the facts and may, at its sole discretion, reject the Proposer's proposal if the facts discovered indicate

that completion of a contract resulting from this RFP may be jeopardized by selection of the Vendor.

Has the Vendor had a contract terminated for default during the past five years?

No

Ye

S

If you selected Yes, answer the following questions:

Instance #1:

Other party's name

Other party's address

Other party's telephone number

Provide full details of the termination for default experienced by the Vendor

Present the Vendor's position on the matter

Instance #2:

Other party's name

Other party's address

Other party's telephone number

Provide full details of the termination for default experienced by the Vendor

Present the Vendor's position on the matter



APPENDIX D -PRODUCT/SERVICE REQUIREMENTS

WSIPC RFP 21-03 Decontamination, Disinfecting, and Sanitizing Supplies, Equipment, and Services

INSTRUCTIONS

Please answer each requirement based on the proposed solution's ability to satisfy the respective requirement. If the requirement cannot be met and warrants further explanation, a brief explanation may be provided in the "Comments" column. The following scoring system should be used to evaluate each business requirement:

Response Code	Definition
Y—Yes	Requirement is met.
N—No	Requirement is not met.
Q—Qualifier	Ability to meet requirement requires further explanation from Vendor. Please use the "Comment" column to provide more details.

GENERAL

Requirements/Specifications	Ye s	No	Q	Comment (Required if "Q" is selected)
Product/Service Usage - The product and/or service is used by other Washington State K-12 school districts and has an active Washington State user community.	~			
Documentation - Describe access to operational, instructional, and/or specification sheets. It is highly desirable that this type of information be available to customers electronically via the internet (preferred) or other electronic means of delivery.	1			
Shipping Costs - All costs for shipping to the buyer's location, must be clearly stated on price lists and promotional materials, and must be clearly described in the Proposer's response to this RFP.	~			
Vendor Website - The Proposer must have an active website with published product and/or service information.	~			

TECHNICAL/FUNCTIONAL REQUIREMENTS

Requirements/Specifications	Ye s	No	Q	Explanation (Required if "Q" is selected)
EPA Approved.	\checkmark			
Low toxicity ratings without harmful chemical residue.	\checkmark			
Eliminates all microbiological containments.	/			

Requirements/Specifications	Ye s	No	Q	Explanation (Required if "Q" is selected)
24/7 protection.			~	Our products have varying duration guaruntees.
Offers a wide variety of disinfection treatments like electrostatic sprayers, dry fogging, wet fogging, chemical foaming, UV lights, air purifiers, etc.		\checkmark		
Bio burden reduction of 90% or better.	\checkmark			
Minimal downtime.	\checkmark			
Treatment solution is quick and efficient.	V			
Microbial swabbing and testing.		\checkmark		
Minimal environmental impact.	\checkmark			
If offering services, they must be customizable to meet the needs of customer.	\checkmark			



APPENDIX E -VENDOR COST PROPOSAL

WSIPC RFP 21-03 Decontamination, Disinfecting, and Sanitizing Supplies, Equipment, and Services

The Proposer must provide the Vendor's Cost Proposal for this RFP by submitting their own document.

The Vendor Cost Proposal document outlines the ability of the Vendor to provide clear pricing and discount information on the products and/or services submitted in this proposal.

Discounts (percentage or dollar) must be based on product and/or services MSRP.

Vendors are required to identify WSIPC Cooperative discount pricing for each product/service or product/service category. Discounts should be noted in a separate column.

Models that do not respond predictably to market fluctuations over time may be disqualified.



Product Guide - 2021 Education Program + Pricing Premium Hand Sanitizer Stations, Dispensers, & Wipes

CLASSROOM STARTER KIT

Stand Up Stations has partnered with Lysol to offer back-to-school classroom kits including hand sanitizers and anti-bacterial disinfectant wipes.



REDUCE **ABSENTEEISM & MAKE** STUDENTS SAFER

School absenteeism is reduced by 20% when an alcohol-based hand sanitizer is used in the classroom as a part of a hand hygiene program.

- National Library of Medicine



Economy Station Kit

TOUCHLESS DISPENSER Infrared sensor for fully automatic operation. Available in white or black.

EASY ASSEMBLY All tools are included for a quick set up.

PLACEMENT Classrooms, hailways, etc.



YOUR

Standard Station Kit

FREE CUSTOMIZATION This stand includes a 9"x8" faceplate for custom branding.

AMERICAN-MADE STAND The 22-lb. stand is manufactured in Dallas, TX and finished with a sleek black powder coat.

PLACEMENT Front office, lobby, etc.



Select Station Kit

FREE CUSTOMIZATION This stand includes a 10"x10" faceplate for custom branding.

DUAL PURPOSE STATION Sonitize your hands under touchless dispenser and grab a Lysol wipe to clean surrounding surfaces, such as chairs, and door handles. PLACEMENT

Cafeteria, gymnasium, etc.





- FUNNEL



Wall Mount Automatic Dispenser

- Touchless, automatic hand sanitizer dispenser
- Tools and drip tray included
- Ideal for classrooms, buses, and bathrooms

SPECS	
Width	5.75″
Depth	4" (1200mL)
Height	10.75"
Dispenser Color	White, Black
Dispenser Capacity	1200mL
Dispenser Power	4 C batteries or 6V, 1A adapter
MaterialA	ABS Plastic
Orientation	Vertical
Use	Indoor Use Only
1200mL SKU1	1671401071-W, 11671401071-B



TOUCHLESS DISPENSER Infrared sensor for fully automatic operation.

GEL, SPRAY, OR FOAM Choose gel nozzle (gel sanitizer) spray nozzle (liquid sanitizer) or foam nozzle (foam sanitizer).





Battery-operated or adapter plug input (not included).



STAND UP

STATIONS

A CITADEL PPE COMPANY

STANDUPSTATIONS.COM

Table-Top Sanitizer Station

- Touchless, automatic dispenser
- 3 lb American-made table-top stand
- 6" x 5" branding area

Ideal for classrooms, offices, and libraries

SPECS	
Material	Powder-coated stamped aluminum
Weight	6 lbs
Dimensions	H 21.5 W 7 in
Dispenser Type	Automatic / Touch-free
Color	White or Black
Brandable Area	6"x 5" area above the dispenser



COMPACT DESIGN

Lightweight metal stand can be placed on desks, tables, kiosks.

FREE CUSTOMIZATION Stand out with a premium 6" X 5" graphic vinyl decal, design services included.

TOUCHLESS DISPENSER

Includes an infrared sensor for fully automatic operation.

REFILLABLE RESERVOIR

Large 1200 mL universal dispenser works with most liquid/ gel hand sanitizer.

GEL, SPRAY OR FOAM

Choose gel nozzle (gel sanitizer) spray nozzle (liquid sanitizer) or foam nozzle (foam sanitizer)

POWER

Battery-operated or adapter plug (not included).

SECURITY

Secure lock to help prevent tampering and an On/Off button.

AVAILABLE WITH BLACK DISPENSER

STAND UP STATIONS

STANDUPSTATIONS.COM

800-413-9490

Economy Sanitizer Station

- Touchless, automatic hand sanitizer dispenser
- 12 lb lightweight floor stand
- Tools and drip tray included
- Ideal for classrooms, offices, and libraries

SPECS

Width	13"
Depth	11.5″
Height	45″
Stand Color	Black
Dispenser Color	White or Black
Dispenser Type	Automatic
Dispenser Capacity	1200mL
Dispenser Power	4 C batteries or 6V, 1A adapter (not included)
Material	ABS Plastic Dispenser & Metal Stand
Orientation	Vertical
GTIN	00860004351504
Use	Indoor Only



TOUCHLESS DISPENSER

Includes an infrared sensor for fully automatic operation.

REFILLABLE RESERVOIR

Large 1200 mL universal dispenser works with most liquid/gel hand sanitizer.

GEL, SPRAY OR FOAM

Choose gel nozzle (gel sanitizer) spray nozzle (liquid sanitizer) or foam nozzle (foam sanitizer).

POWER

Battery-operated or adapter plug (not included).

SECURITY

Secure lock to help prevent tampering and an On/Off button.

EASY ASSEMBLY All tools included for quick setup.



AVAILABLE WITH BLACK DISPENSER

STAND UP STATIONS

A CITADEL PPE COMPANY

STANDUPSTATIONS.COM

Standard Sanitizer Station

- Touchless, automatic hand sanitizer dispenser
- 22 Ib American-made floor stand
- 9" x 8" branding area
- Tools and drip tray included
- Ideal for offices, libraries and cafeterias

SPECS	
Width	13"
Depth	11.5″
Height	57"
Brandable Area	9" tall x 8" wide
Color	Black
Dispenser Type	Automatic / Touchless
Stand Material	Steel
Base Plate Material	Steel
Orientation	Vertical
Use	Indoor Only

YOUR Brand

////



•

Land

FREE CUSTOMIZATION Features a 9" x 8" faceplate for custom branding, design services included.

AMERICAN-MADE STAND The 22-lb. stand is hand-welded in Dallas, TX and finished with a sleek black powder coat.

TOUCHLESS DISPENSER

Includes an infrared sensor for fully automatic operation.

REFILLABLE RESERVOIR

Large 1200 mL universal dispenser works with most liquid/gel hand sanitizer.

GEL, SPRAY, OR FOAM

Choose gel nozzle (gel sanitizer) spray nozzle (liquid sanitizer) or foam nozzle (foam sanitizer).

POWER

Battery-operated or adapter plug (not included).

SECURITY

Secure lock to help prevent tampering and an On/Off button.

EASY ASSEMBLY All tools included for quick setup.



AVAILABLE WITH INTERCHANGABLE SIGNAGE FRAME



STANDUPSTATIONS.COM

Premium Sanitizer Station

- Touchless, automatic hand sanitizer dispenser
- 62 Ib American-made stand for high traffic areas
- Large 11" x 12" branding area
- Tools and drip tray included
- Ideal for hallways, stadiums, and entrances

Width	16"
Depth	16″
Height	59″
Weight	62 lbs
Brandable Area	12" tall x 11" wide
Color	Grey, Black
Dispenser Type	Automatic / Touchless
Stand Material	Aluminum
Base Plate Material	Steel
Orientation	Vertical
GTIN	00860004351511
Use	Indoor Only



YOUR BRAND



HEAVY-DUTY STAND MADE IN AMERICA

The 62-lb stand is hand-welded in Dallas, TX and is finished with a sleek grey powder-coat.

LARGE BRANDING AREA

12" x 11" customizable faceplate for personalization, with free design services. AVAILABLE AS DOUBLE SIDED STATION*

TOUCHLESS DISPENSER

Includes an infrared sensor for fully automatic operation.

REFILLABLE RESERVOIR

Large 1200 mL universal dispenser works with most liquid/ gel hand sanitizer.

GEL, SPRAY, OR FOAM Choose gel nozzle (gel sanitizer) spray nozzle (liquid sanitizer) or foam nozzle (foam sanitizer)

POWER

Battery-operated or adapter plug (not included).

SECURITY

Secure lock to help prevent tampering and an On/Off button.

EASY ASSEMBLY All tools included for quick setup.



AVAILABLE WITH BLACK DISPENSER





STANDUPSTATIONS.COM

*Additional dispenser is \$50 per station

Hand Sanitizer Gallons

- Made and bottled in Dallas, Texas
- 70% ethyl alcohol
- FDA-approved formula with aloe & vitamin E
- Available in Fresh Scent and Honey Coconut

LIQUID	GEL	FOAM
	and the second	

SPECS	
Active Ingredient	Ethanol 70% v/v (Alcohol)
Inactive Ingredients	GEL: Aloe Vera Leaf Juice, Fragrance Oils, Glycerin, isopropyl Alcohol, Panthenol, Propylene Glycol, Tocopheryl Acetate (Vitamin E), Trietha- nolamine, Water (Aqua)
Inactive Ingredients	LIQUID SPRAY: Aloe Vera Leaf Juice, Fragrance Oils, Glycerin, Isopropyl Alcohol, Pathenol, Propylene Glycol, Tocopheryl Acetate (Vitamin E), Water (Aqua).
Bulk Density	7.02 lbs/gal
pH, Concentrate	7.0-8.5



STAND UP STATIONS

A CETADEL PPE COMPAN

WARNING: Do not ingest. If used improperly, this product may cause irritation to the skin and eyes. Please request SDS Sheet for more detailed safety information.

STANDUPSTATIONS.COM

Lysol Products

- Cleans and disinfects hard, non-porous surfaces
- Kills 99.9% of viruses and bacteria
- Micro-pocket texture helps to trap spills and messes
- Eliminates over 95% of allergens on surfaces
- Can be used to sanitize electronics like smartphones, tablets and remote controls



STAND UP STATIONS

	Product	Li	st Price	Bi	d Price	% Discount
1	Wall Dispenser	\$	40.00	\$	25.00	37%
2	Table-Top Sanitizer Station	\$	125.00	\$	90.00	28%
3	Economy Sanitizer Station Package	\$	150.00	\$	75.00	50%
4	Standard Sanitizer Station Package (Interchangable)	\$	225.00	\$	175.00	22%
5	Standard Sanitizer Station Package (Custom Sticker)	\$	225.00	\$	175.00	22%
6	Premium Sanitizer Station	\$	450.00	\$	350.00	22%
7	Double-Sided Premium Sanitizer Station	\$	500.00	\$	375.00	25%
8	Delxue Sanitizer Station Package	\$	750.00	\$	575.00	25%
9	Lysol Select Station	\$	425.00	\$	325.00	24%

	Product	Li	st Price	Bi	d Price	% Discount
1	Hand Sanitizer GEL	\$	40.00	\$	19.50	51%
2	Hand Sanitizer LIQUID	\$	35.00	\$	18.50	47%
3	Hand Sanitizer FOAM	\$	45.00	\$	20.50	54%
4	1/2 Gallon GEL	\$	22.50	\$	13.50	40%
5	1/2 Gallon LIQUID	\$	20.00	\$	12.00	40%
6	1/2 Gallon FOAM	\$	25.00	\$	15.50	38%

	Product	List Price	Bid Price	% Discount
1	Dispenser Kit	\$ 100.00	\$ 55.00	45%
2	Economy Kit	\$ 250.00	\$ 125.00	50%
3	Standard Kit	\$ 275.00	\$ 190.00	31%
4	Select Kit- Lysol	\$ 450.00	\$ 350.00	22%

1	Lysol 80ct . disinfect . wipes	\$ 5.00	\$ 4.00	20%
2	15 ct. dirinfectant wipes	\$ 1.50	\$1.00	36"
3	12-502 disintecting spray	\$ 4.75	5 4.00	15.7%
4	32 oz. deep clean spran	15.00	\$ 4.25	15 %
5		122.00	\$ 1.00	50%