

RFP 21-03

**Decontamination, Disinfecting, and Sanitizing
Supplies, Equipment and Services**

**Proposal for WSIPC
from Med Solutions LLC**



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W S I P C

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APPENDIX A - INTENT TO PARTICIPATE

WSIPC RFP 21-03 Decontamination, Disinfecting, and Sanitizing Supplies, Equipment, and Services

RFP Due Date: Monday, August 9, 2021 - 3:00 PM (Pacific Time)

To: WSIPC
rfdadministration@wsipc.org

From:	Contact Name	Nathan Branch
	Contact Title	CEO
	Company Name	Med Solutions LLC
	Company Address	2321 Commerce St
	Phone	646-659-0890
	Email	nathan@medsolutions.llc

Please indicate that you intend to respond to the RFP by selecting YES below. By selecting YES, the undersigned agrees to abide by the terms set forth in the RFP.

We intend to submit our Proposal Form by 3:00 PM (Pacific Time) on August 9, 2021: YES

Med Solutions LLC

By:

(Signature)

Name:

Nathan Branch

Title:

CEO

Date:

23rd July 2021

Address:

2321 Commerce St, Alpharetta. GA 30009



APPENDIX B - PROPOSAL FORM

WSIPC RFP 21-03 Decontamination, Disinfecting, and Sanitizing Supplies, Equipment, and Services

TO: WSIPC
Cynthia Gefeller, Contract Administrator
2121 W. Casino Road
Everett, Washington 98204-1472

RE: RFP No. 21-03

In response to your RFP, the undersigned offers to furnish all of the Goods and Services described in the Technical Specifications in accordance with the Contract Documents and any Addenda thereto and for the prices and in accordance with the delivery schedule set forth in the attached Schedule of Prices.

By submitting a Proposal, the undersigned certifies and agrees that:

1. The undersigned has examined to its satisfaction, and is fully familiar with and understands all provisions of the Contract Documents and any Addenda.
2. All of the words and figures shown in the attached response are accurate;
3. All statements in this Proposal are true and accurate;
4. By careful examination of the Contract and proposal documents, all Addenda thereto and all other pertinent conditions and matters, the undersigned has satisfied itself as to the nature, location, character, quality and quantity of the Goods and Services required by the Contract Documents and the conditions and other matters that may affect performance;

5. If awarded the Contract, the undersigned will duly execute and deliver to WSIPC the Contract, together with all documents required by the proposal documents, within ten (10) business days after it is presented to the undersigned by WSIPC.
6. WSIPC has no obligation to accept any proposal submitted in response to the RFP and may reject any or all such Proposals (including, without limitation, the undersigned's Proposal) or waive any informalities or irregularities in any proposal or the proposal process.

Legal Name of Proposer:	Nathan Branch
Business Address:	2321 Commerce St
	Alpharetta, GA 30009
Phone:	646 659 0890
Street Address:	2321 Commerce St
	Alpharetta, GA 30009

Signature of Corporation

Company/Corporate Legal Name:	Med Solutions LLC
State of Incorporation:	Georgia
By:	
	<i>(Signature)</i>
Name:	Nathan Branch
	<i>(Printed)</i>
Title:	CEO
Date Signed:	6 th August 2021

Representative Acknowledgement

I, Nathan Branch, **stated on oath that I am authorized**
to sign the document presented and I am the CEO
(Type of Authority)

of Med Solutions LLC
(Name of Party on Behalf of Whom Document is Executed)

Additional Information: n/a

Signature of Individuals, Partnership, or Joint Venture

Name of Partnership or Joint Venture, if applicable:

n/a

By (all partners or joint ventures):

_____	Date Signed: _____
_____	Date Signed: _____
_____	Date Signed: _____
_____	Date Signed: _____



APPENDIX C - VENDOR CAPABILITIES

WSIPC RFP 21-03 Decontamination, Disinfecting, and Sanitizing Supplies, Equipment, and Services

C1. Vendor Profile

Briefly describe your company in one page or less:

Med Solutions LLC is a SAM-registered Federal Government-approved vendor (DUNS 117481847, CAGE 8MU63) with an impressive growing portfolio of State and Federal Government-funded clients. We have been awarded national Co-Operative purchasing contracts with the NCPA (Contract #02-115, expiry April 2024) and TIPS (Contract #210304, expiry May 2024).

Our specialist UV-C division, threeUV, offers the largest portfolio of UV-C air, surface and water infection prevention technology available in the United States. threeUV markets a broad range of solutions to schools, Higher Ed, Non-Profits, Hospitals, federal and state government clients. Our solutions include: Air purification units (UV and non UV), fully autonomous UV-C robots, remotely operated disinfection carts, disinfection cabinets for IT equipment, classroom air cleaning solutions and point of use UV water cleansing systems.

In the midst of a pandemic, our expertise is being sought by many types of customers - K-12 schools, Higher Education facilities, public agencies, and more. We design infection prevention solutions that protect public agency facilities and allow K-12 School Districts to safely welcome teachers, students, employees, and parents back through their doors.

School districts around the U.S. are starting to invest heavily in UV-C technology to protect school facilities, and ensure a safer return to the classroom for teachers and students. In New Mexico, Gallup-McKinley School District recently invested over \$4 million for the purchase of 37 UV-C Robots to protect their 34 schools and 11,000 student population. Stockton Unified School District in California will install UV-C devices to clean the air in all 2,000 classrooms

across their 55 school network. UV-C technology is fast becoming the 'go to' solution for effective, chemical-free disinfection of school facilities across the country.

We aim to understand the space in which our customers operate, the types of properties they manage and their everyday environment. We then build solutions that draw on the best UV-C technology to protect properties, and by extension, employees and customers. UV-C infection prevention technology is not just an effective solution for the pandemic.

Our portfolio demonstrates highly-effective reduction rates of over 80 types of viruses and bacteria that cause the common cold, hay fever and other everyday ailments. Our products will help protect facilities across the U.S. long after the dust of the pandemic has settled.

Provide the Name, Address, Email Address, and Telephone Number of the Legal Entity

Provide the name, address, email address, and telephone numbers (including toll free numbers) of the legal entity with whom WSIPC may execute any contract arising from this RFP.

Name	Med Solutions LLC
Address	2321 Commerce St, Alpharetta. GA 30009
Email Address	nathan@medsolutions.llc
Telephone Numbers (including toll free numbers)	646-659-0890 833-600-7670

Legal Status

Describe the legal status of the Vendor, such as corporation or sole proprietor.

Limited Liability Corporation - C-Corp

Name, Title, Address, Email Address, and Telephone Number of Principal Officer(s) and/or Account Manager

Provide the name, address, email addresses, and telephone (including toll free numbers) of the principal officers of the Proposer's company, proposed account manager and designated representative (Proposer) for any contract arising from this RFP.

Name	Nathan Branch
Professional Title	CEO
Address	2321 Commerce St, Alpharetta. GA 30009
Email Address	nathan@medsolutions.llc
Telephone Numbers (including toll free numbers)	646-6590-0890

Name	
Professional Title	
Address	
Email Address	
Telephone Numbers (including toll free numbers)	

Name	
Professional Title	
Address	
Email Address	
Telephone Numbers (including toll free numbers)	

Name	
Professional Title	
Address	
Email Address	
Telephone Numbers (including toll free numbers)	

Is there any pending litigation against your company?

No	<input checked="" type="checkbox"/>
Yes	<input type="checkbox"/>

If you selected Yes, please provide a full explanation:

Has your company ever been or is now on the WA State debarred contractor list?

No	<input checked="" type="checkbox"/>
Yes	<input type="checkbox"/>

If you selected Yes, please provide a full explanation:

C2. Organizational Experience

Describe your company's experience in providing product and/or services. This includes your experience providing services to the K-12 educational and public sector. Include evidence of minimum sales of \$500,000.00 in the last 18 months to educational customers.

Med Solutions LLC is led by Nathan Branch, a seasoned business leader who has spent over 20 years in the global healthcare market. Operations are managed from our HQ in Alpharetta, GA, with large capital equipment items despatched directly from our manufacturer partners. Smaller footprint items are dispatched from our offices near Atlanta.

Med Solutions was launched in January 2020 and in that time has built an impressive customer base in Education, State, Federal and Public Agency markets. We supply Air, Surface and Water Infection Prevention solutions to K-12 Schools, Higher Education and Public Agency customers who buy off our awarded Co-Operative contracts. Customers come from all corners of the U.S and we offer supply of product in all 50 states.

C3. Customer Base

Describe the demographics of your company's customer base.

Our business heritage is healthcare and we enjoy strong commercial relationships with the VA and hospitals around the U.S. Our national Co-Operative purchasing contracts are accessed by K-12 School Districts, Higher Ed, First Responders, State and Federal Agencies, Non-Profits and Faith organizations.

C4. Customer Support Model

Describe in detail your customer support model:

Our customer service operation is outsourced through a third party U.S.-based provider who offers clients telephone assistance between the hours of 9am-8pm EST. We have an electronic ticket system in place for all service matters and operate a strict 24 hour response policy across the business.

Med Solutions operates a network of 15 Business Managers located across the country who are responsible for the management and servicing of our client base. The threeUV team will grow business on an awarded contract with in-person customer support across all school districts and facilities in the WSIPC network.

What are your customer help/information response times?

Guarenteed 24 hour response time, ticket system

Describe your customer help/information access:

We have dedicated email addresses for our customer service team, and will provide a dedicated email and telephone helpine number to WSIPC entities if awarded a contract.

Describe your account representative’s role:

Our Business Managers are responsible for supporting customers in the field with product demonstrations, installation support training and complimentary service visits on all installations. They arrange site surveys to School Districts to design appropriate installation plans for classrooms and other rooms where infection risk needs to be mtigated - i.e they will design the deployment of Air Purification units in classrooms, deliver them after school hours and train employees on their use.

How many employees staff your customer support help desk?

We have 2 dedicated customer service employees.

C5. References

Provide three (3) references from customers who have received product and/or services for more than three (3) years.

Reference #1

Name	Martin Connolly
Professional Title	Deputy Purchasing Agent
Company	Westchester County Bureau of Purchasing and Supplies
Address	148 Martine Ave, White Plains, NY 10601
Email Address	mmcf@westchestergov.com
Telephone Number	(914) 231-1329

Reference #2

Name	Kristin Bailey
Professional Title	Contract Specialist
Company	Dept. of the Treasury
Address	Avery 5F, 200 Third St, Parkersburg. WV 26101
Email Address	kristin.bailey@fiscal.treasury.gov
Telephone Number	304-480-7810

Reference #3

Name	Chief Christopher J.Collins
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Professional Title	Police Chief
Company	Willoughby Hills Police Dept
Address	35405 Chardon Road, Willoughby Hills, OH 44094
Email Address	policechiefcollins@willoughbyhills-oh.gov
Telephone Number	440-942-9148

C6. Brand Name

State the brand name of the hardware, software, or services you are offering in the proposal. Vendors that represent more than one brand are not required to submit a separate proposal for each brand name.

Safe Space Technologies
AquiSense
Path03gen Solutions
UV Angel
Dimer
Nordic Smartlight
iCleanse
Purify-One
Air Rover
Energy Focus
Light Progress
Surgically Clean Air
Cetrix Technologies
Aerapy
Fresh-Aire UV
Medify Air

C7. Marketing Model

Describe your company's marketing model that will be used to market the proposed solution(s) to educational and/or public agencies.

In order to effectively launch the WSIPC contract, an internal company-wide launch event will be held to ensure that all Regional Managers, Operations, Customer Service, and Finance personnel are familiar with the scope and reach of the contract vehicle.

Business Managers will be tasked with executing a launch plan to all State and Federal Govt. prospects, and the contract will be integrated into threeUV digital marketing platforms. It will be launched as a campaign through all email, newsletters and social media platforms (such as LinkedIn). Each month, the threeUV digital marketing platforms touch over 30,000 State &

Federal Govt. personnel across Education, Healthcare, First Responder, and Military markets. The WSIPC contract will be integrated into these efforts.

Our branded website - www.threeuv.com - already offers full e-commerce functionality across our portfolio. A dedicated login can be created for WSIPC contract purchasing entities. Product will be sold on free shipping FOB terms. A live transactional e-dashboard can be provided to the WSIPC for management and monitoring of the contract performance.

C8. Ability to Meet Delivery of Product or Service

The Proposer agrees that all goods are to be shipped by Proposer, at no additional charge to Purchaser, FOB Destination. Where specific authority is granted to ship goods FOB shipping point, Vendor agrees to prepay all shipping charges, route as instructed or if instructions are not provided, route through the cheapest common carrier, and bill Purchaser as a separate item on the invoice for said charges. Proposer also agrees that Purchaser reserves the right to refuse COD shipments.

If delivery is not made in the quantities and at the times specified, Purchaser shall have the right, at its option, to cancel the entire order or that part of same that is not so delivered. If Purchaser accepts delayed delivery the time of payment shall be extended accordingly.

Proposer may charge eligible Purchasers for express shipping when requested by the eligible Purchaser. A packing list must be furnished with each shipment that includes the eligible Purchaser's name, purchase order number, contact number, quantity and other pertinent information.

Do you agree to the statement above?	Yes	<input checked="" type="checkbox"/>
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C9. Price Reduction Protection

If the quoted price is reduced between the time the quotation is provided to the customer and the time the Vendor's agent receives the customer's purchase order, the customer shall receive the benefit of the price reduction. All price reductions posted by the Vendor must be passed on to the customer. In no event shall the Vendor's agent hold customer orders in anticipation of a price reduction and then not pass on the price reduction to the customer.

Do you agree to the statement above?	Yes	<input checked="" type="checkbox"/>
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C10. Use of Third Party Vendors

The Proposer must state whether third-party Vendors are, or are not, being used. If used, third-party Vendors must be listed in the Proposer's response. Changes in third-party participation in the Proposer's solution during the course of the contract must be reviewed with and approved by WSIPC.

Are Third-party Vendors being used?	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
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If you selected Yes, list Vendors below

C11. Agent Re-seller Usage

If Agent Re-sellers are proposed, the Proposer must describe what hardware or services they will provide, how they are certified, how they are contractually bound to the contract terms and conditions, and how their sales will be accurately tracked and reported.

Are Agent Re-sellers proposed?	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
---------------------------------------	-------------------------------------	---

If you selected Yes, answer the following questions:

What hardware or services they will provide?	
How are they certified?	
How are they contractually bound to the contract terms and conditions?	
How will their sales be accurately tracked and reported?	

C12. Subcontractor Qualifications

If Subcontractors are proposed, the Proposer must describe what services the Subcontractor will perform. The Proposer shall also assure that they will not assign or transfer any of its rights or obligations under the purchasing contract. The Proposer additionally assures that Subcontractors are in good standing with the Washington Department of Revenue and the Department of Labor and Industries.

Are Subcontractors proposed?	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
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If you selected Yes, answer the following questions:

Describe what services the Subcontractors will perform:

The Proposer assures that the Vendor will not assign or transfer to Subcontractors any of its rights or obligations under the purchasing contract.	Yes <input type="checkbox"/>	No <input type="checkbox"/>
The Proposer assures that Subcontractors are in good standing with the Washington Department of Revenue and the Department of Labor and Industries.	Yes <input type="checkbox"/>	No <input type="checkbox"/>

C13. Minimum Product Sales Volume

The Proposer must demonstrate to WSIPC’s satisfaction its ability to adequately manage the projected sales volume of this optional use contract. The Proposer’s RFP response must state the Vendor’s 2020 sales volume within the category established in this RFP.

Demonstrate your ability to adequately manage the projected sales volume of this optional use contract.

Before being awarded Co-Operative purchasing contracts with the NCPA (Contract #02-115, expiry April 2024) and TIPS (Contract #210304, expiry May 2024), Med Solutions had to demonstrate 'stress test' capabilities of managing large volume supplies of Classroom Air purification units to K-12 School Districts. These tests involved demonstrating lead time availability of products (All are within 5-28 days), supply from US warehouses and minimum warranty and customer service standards. These stress tests were modelled upon supply of \$5m worth of product per year.

State the Vendor’s 2020 sales volume within the category established in this RFP.

\$250,000

C14. Eligibility for Participation in Federal Programs

The Proposer should provide the Vendor’s System for Award Management (SAM) registration number as evidence of eligibility to participate in federal programs with its proposal. If the Proposer is not already registered for the SAM, it may do so at the System for Award Management website (<https://www.sam.gov/SAM/>). The Proposer should assert that neither the Vendor, nor any of its Subcontractors, have been debarred or suspended, or proposed for debarment or suspension. The Proposer should also assert that the Vendor is in compliance with all other Washington State Public Works Requirements.

Vendor’s System for Award Management (SAM) registration number:	DUNS 117481847, CAGE 8MU63			
The Proposer asserts that neither the Vendor, nor any of its Subcontractors, have been debarred or suspended, or proposed for debarment or suspension.	Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
The Proposer asserts that the Vendor is in compliance with all other Washington State Public Works Requirements.	Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>

C15. Prior Contract Performance

If the Vendor has had a contract terminated for default during the past five years, the Proposer must describe all such incidents. Termination for default is defined as notice to stop performance due to the Vendor’s non-performance or poor performance and the issue was either: (a) not litigated; or (b) litigated and such litigation determined the Vendor to be in default.

Submit full details of all terminations for default experienced by the Vendor in the past five years including the other party's name, address, and telephone number. Present the Vendor's position on the matter. WSIPC will evaluate the facts and may, at its sole discretion, reject the Proposer's proposal if the facts discovered indicate that completion of a contract resulting from this RFP may be jeopardized by selection of the Vendor.

Has the Vendor had a contract terminated for default during the past five years?	Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
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If you selected Yes, answer the following questions:

Instance #1:

Other party's name	
Other party's address	
Other party's telephone number	

Provide full details of the termination for default experienced by the Vendor

Present the Vendor's position on the matter

Instance #2:

Other party's name	
Other party's address	
Other party's telephone number	

Provide full details of the termination for default experienced by the Vendor

Present the Vendor's position on the matter



APPENDIX D - PRODUCT/SERVICE REQUIREMENTS

WSIPC RFP 21-03 Decontamination, Disinfecting, and Sanitizing Supplies, Equipment, and Services

INSTRUCTIONS

Please answer each requirement based on the proposed solution's ability to satisfy the respective requirement. If the requirement cannot be met and warrants further explanation, a brief explanation may be provided in the "Comments" column. The following scoring system should be used to evaluate each business requirement:

Response Code	Definition
Y—Yes	Requirement is met.
N—No	Requirement is not met.
Q—Qualifier	Ability to meet requirement requires further explanation from Vendor. Please use the "Comment" column to provide more details.

GENERAL

Requirements/Specifications	Yes	No	Q	Comment (Required if "Q" is selected)
Product/Service Usage - The product and/or service is used by other Washington State K-12 school districts and has an active Washington State user community.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Under the American Rescue Plan Washington State K-12 School Districts have access to funding to purchase equipment to improve the quality and cleanliness of classroom air. These are the type of products that Med Solutions supply.
Documentation - Describe access to operational, instructional, and/or specification sheets. It is highly desirable that this type of information be available to customers electronically via the internet (preferred) or other electronic means of delivery.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	All support documents, spec sheets, warranty information, training manuals etc for all products proposed for oru contract are available for download at www.threeuv.com
Shipping Costs - All costs for shipping to the buyer's location, must be clearly stated on price lists and promotional materials, and must be clearly described in the Proposer's response to this RFP.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	All products are supplied on a FOB basis and is built into the unit purchase price
Vendor Website - The Proposer must have an active website with published product and/or service information.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	www.threeuv.com

TECHNICAL/FUNCTIONAL REQUIREMENTS

Requirements/Specifications	Yes	No	Q	Explanation (Required if "Q" is selected)
EPA Approved.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	All UV-C products supplied by Med Solutions are EPA certified.
Low toxicity ratings without harmful chemical residue.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	UV is chemical free and generates no harmful residue

Requirements/Specifications	Yes	No	Q	Explanation (Required if "Q" is selected)
Eliminates all microbiological containments.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	UV is proven to kill pathogens of bacteria and viruses such as SARS-CoV-2, Legionnaires Disease and Influenza
24/7 protection.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Offers a wide variety of disinfection treatments like electrostatic sprayers, dry fogging, wet fogging, chemical foaming, UV lights, air purifiers, etc.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Bio burden reduction of 90% or better.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Minimum 99.9% kill rate against SARS-CoV-2
Minimal downtime.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Treatment solution is quick and efficient.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Microbial swabbing and testing.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Minimal environmental impact.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	UV is a green technology
If offering services, they must be customizable to meet the needs of customer.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

SKU Code	Manufacturer	Product Description	MSRP	WSIPC discount	WSIPC buy price
UV001	Safe Space Technologies	RoverUV mobile disinfection robot	\$89,000	4%	\$85,440
UV002	Safe Space Technologies	RoverUV charge station	\$5,500	4%	\$5,280
UV003	Safe Space Technologies	RoverUV onsite deployment & user training	\$4,500	4%	\$4,320
UV004	Safe Space Technologies	RoverUV annual maintenance & tech support plan	\$3,000	4%	\$2,880
UV005	Safe Space Technologies	C4UV disinfection cart	\$19,500	4%	\$18,720
UV006	Path03gen Solutions	UVZone shoe sanitizing station	\$14,995	4%	\$14,395
UV007	AquiSense	PearlAqua Micro	\$395	4%	\$379
UV008	AquiSense	PearlAqua Deca	\$1,895	4%	\$1,819
UV009	AquiSense	PearlSurface	\$6,495	4%	\$6,235
UV010	UV Angel	UV Angel Adapt	\$395	4%	\$379
UV011	UV Angel	UV Angel Air LED	\$1,395	4%	\$1,339
UV012	UV Angel	UV Angel Air	\$1,355	4%	\$1,301
UV013	Vioguard	Cubby+	\$899	4%	\$863
UV014	Dimer	UVHammer	\$49,500	4%	\$47,520
UV015	Nordic Smartlight	Lite UV-C Smart Care system	\$199	4%	\$191
UV016	iCleanse	iCleanse Swift UV with stand	\$1,495	4%	\$1,435
UV017	iCleanse	iCleanse Swift Mini	\$2,495	4%	\$2,395
UV018	iCleanse	iCleanse Swift	\$2,795	4%	\$2,683
UV019	iCleanse	iCleanse Swift XL	\$2,995	4%	\$2,875
UV020	iCleanse	iCleanse Swift 5x	\$5,495	4%	\$5,275
UV021	Purify-One	Purify-One UV Wand	\$389	4%	\$373
UV022	Purify-One	Purify-One UV Box	\$299	4%	\$287
UV023	Air Rover	Air Rover 1000	\$8,225	4%	\$7,896
UV024	Air Rover	Air Rover 2000	\$9,995	4%	\$9,595
UV025	Energy Focus	mUVe - UV-C autonomous robot	\$59,900	4%	\$57,504
UV026	Energy Focus	abUV - 2x2 UV-C air disinfection troffer	\$449	4%	\$431
UV027	Energy Focus	abUV - 2x4 UV-C air disinfection troffer	\$599	4%	\$575
UV028	Energy Focus	nUVo tower	\$899	4%	\$863
UV029	Energy Focus	nUVo traveller	\$249	4%	\$239
UV030	Light Progress	Light Progress UV-FAN-M2/95HP	\$2,095	4%	\$2,011
UV031	Light Progress	Light Progress UV-FAN-XS-NX	\$1,045	4%	\$1,003
UV032	Light Progress	Light Progress UV-FLOW-90H-WL	\$1,045	4%	\$1,003
UV033	Surgically Clean Air	Jade Air - White	\$1,995	4%	\$1,915
UV034	Surgically Clean Air	Jade Air - Black	\$1,995	4%	\$1,915
UV035	Cetrix Technologies	CT-10BU UV-C Disinfection Charging Cabinet	\$1,400	4%	\$1,344
UV036	Cetrix Technologies	CT-30BU UV-C Disinfection Charging Cabinet	\$2,600	4%	\$2,496
UV037	Cetrix Technologies	CT-40BU UV-C Disinfection Charging Cabinet	\$3,250	4%	\$3,120
UV038	Cetrix Technologies	CT-52BU UV-C Disinfection Charging Cabinet	\$3,850	4%	\$3,696
UV039	Cetrix Technologies	CT-60BU UV-C Disinfection Charging Cabinet	\$4,290	4%	\$4,118
UV040	Cetrix Technologies	CT-65BU UV-C Disinfection Charging Cabinet	\$4,680	4%	\$4,493
UV041	Cetrix Technologies	CT-10BP UV-C Disinfection Charging Cabinet	\$1,650	4%	\$1,584
UV042	Cetrix Technologies	CT-30BP UV-C Disinfection Charging Cabinet	\$3,900	4%	\$3,744
UV043	Cetrix Technologies	CT-40BP UV-C Disinfection Charging Cabinet	\$4,485	4%	\$4,306
UV044	Aerapy	Zone 360 Ceiling	\$2,295	4%	\$2,203
UV045	Aerapy	Zone 360X Ceiling	\$2,695	4%	\$2,587
UV046	Aerapy	Zone 180-16 Upper Air	\$1,695	4%	\$1,627
UV047	Aerapy	Zone 180-24 Upper Air	\$1,195	4%	\$1,147
UV048	Aerapy	PSF-16 Upper Air	\$1,495	4%	\$1,435
UV049	Aerapy	PSF-24 Upper Air	\$995	4%	\$955
UV050	Aerapy	PAH-08 HVAC	\$490	4%	\$470
UV051	Aerapy	PAH-12 HVAC	\$702	4%	\$674
UV052	Aerapy	PPR-08 HVAC	\$606	4%	\$582
UV053	Aerapy	PPR-12 HVAC	\$920	4%	\$883
UV054	Aerapy	PPR-20 HVAC	\$1,234	4%	\$1,185
UV055	Aerapy	PPR-40 HVAC	\$1,548	4%	\$1,486
UV056	Aerapy	DuoGuard UV-C Vehicle System	\$1,995	4%	\$1,915
UV057	Fresh-Aire UV	Germicidal UV Air Handler Treatment System - 18" Single Lamp	\$580	4%	\$557
UV058	Fresh-Aire UV	Germicidal UV Air Handler Treatment System - 18" Dual Lamp	\$795	4%	\$763
UV059	Fresh-Aire UV	Germicidal UV Air Handler Treatment System - 24" Single Lamp	\$585	4%	\$562
UV060	Fresh-Aire UV	Germicidal UV Air Handler Treatment System - 24" Dual Lamp	\$805	4%	\$773
UV061	Fresh-Aire UV	Germicidal UV Air Handler Treatment System - 32" Single Lamp	\$590	4%	\$566
UV062	Fresh-Aire UV	Germicidal UV Air Handler Treatment System - 32" Dual Lamp	\$820	4%	\$787
UV063	Fresh-Aire UV	Germicidal UV Air Handler Treatment System - 32" Single Lamp Teflon	\$635	4%	\$610
UV064	Fresh-Aire UV	Germicidal UV Air Handler Treatment System - 32" Dual Lamp Teflon	\$905	4%	\$869
UV065	Fresh-Aire UV	Germicidal UV Air Handler Treatment System - 46" Single Lamp	\$635	4%	\$610
UV066	Fresh-Aire UV	Germicidal UV Air Handler Treatment System - 46" Dual Lamp	\$905	4%	\$869
UV067	Fresh-Aire UV	Germicidal UV Air Handler Treatment System - 46" Single Lamp Teflon	\$695	4%	\$667
UV068	Fresh-Aire UV	Germicidal UV Air Handler Treatment System - 46" Dual Lamp Teflon	\$1,025	4%	\$984
UV069	Fresh-Aire UV	Germicidal UV Air Handler Treatment System - 60" Single Lamp	\$640	4%	\$614
UV070	Fresh-Aire UV	Germicidal UV Air Handler Treatment System - 60" Dual Lamp	\$1,115	4%	\$1,070
UV071	Fresh-Aire UV	Germicidal UV Air Handler Treatment System - 60" Single Lamp Teflon	\$760	4%	\$730
UV072	Fresh-Aire UV	Germicidal UV Air Handler Treatment System - 60" Dual Lamp Teflon	\$1,360	4%	\$1,306
UV073	Medify Air	MA-14 Air Purifier - White	\$89	4%	\$85
UV074	Medify Air	MA-14 Air Purifier - Black	\$89	4%	\$85
UV075	Medify Air	MA-15 Air Purifier - White	\$119	4%	\$114
UV076	Medify Air	MA-15 Air Purifier - Silver	\$119	4%	\$114
UV077	Medify Air	MA-18 Air Purifier - White	\$95	4%	\$91
UV078	Medify Air	MA-18 Air Purifier - Black	\$95	4%	\$91
UV079	Medify Air	MA-22 Air Purifier - White	\$119	4%	\$114
UV080	Medify Air	MA-22 Air Purifier - Black	\$119	4%	\$114
UV081	Medify Air	MA-25 Air Purifier - White	\$160	4%	\$154
UV082	Medify Air	MA-25 Air Purifier - Black	\$160	4%	\$154
UV083	Medify Air	MA-25 Air Purifier - Silver	\$160	4%	\$154
UV084	Medify Air	MA-35 Wall Mounted Air Purifier - White	\$275	4%	\$264
UV085	Medify Air	MA-35 Wall Mounted Air Purifier - Black	\$275	4%	\$264
UV086	Medify Air	MA-35 Wall Mounted Air Purifier - Silver	\$275	4%	\$264
UV087	Medify Air	MA-35 Wall Mounted Air Purifier Stand - White	\$25	4%	\$24
UV088	Medify Air	MA-35 Wall Mounted Air Purifier Stand - Black	\$25	4%	\$24
UV089	Medify Air	MA-35 Wall Mounted Air Purifier Stand - Silver	\$25	4%	\$24
UV090	Medify Air	MA-40 Air Purifier - White	\$270	4%	\$259
UV091	Medify Air	MA-40 Air Purifier - Black	\$270	4%	\$259
UV092	Medify Air	MA-50 Air Purifier - White	\$325	4%	\$312
UV093	Medify Air	MA-50 Air Purifier - Black	\$325	4%	\$312
UV094	Medify Air	MA-50 Air Purifier - Silver	\$325	4%	\$312
UV095	Medify Air	MA-112 Air Purifier - White	\$595	4%	\$571
UV096	Medify Air	MA-112 Air Purifier - Black	\$595	4%	\$571
UV097	Medify Air	MA-CAR Air Purifier - Black	\$99	4%	\$95
UV098	Medify Air	MA-14 Replacement Filter	\$40	4%	\$38
UV099	Medify Air	MA-15 Replacement Filter Set	\$40	4%	\$38
UV100	Medify Air	MA-18 Replacement Filter	\$50	4%	\$48
UV101	Medify Air	MA-25 Replacement Filter Set	\$50	4%	\$48
UV102	Medify Air	MA-35 Replacement Filter	\$70	4%	\$67
UV103	Medify Air	MA-40 Replacement Filter	\$60	4%	\$58
UV104	Medify Air	MA-50 Replacement Filter	\$70	4%	\$67
UV105	Medify Air	MA-112 Replacement Filter Set	\$140	4%	\$134
UV106	Medify Air	MA-CAR Replacement Filter	\$25	4%	\$24
UV107	Medify Air	MA-SMART Replacement Filter	\$60	4%	\$58
UV108	Medify Air	MA-440 Replacement Filter Set	\$125	4%	\$120
UV109	Medify Air	MA-440 Replacement Aromatherapy Cartridge	\$25	4%	\$24

threeUV

UV-C infection prevention 

Strengthen your K-12 School defense against Air, Surface and Water infection risk with UV-C technology




Aerapy

Stop recirculating infectious aerosols with our upper air room UV-C technology. Aerapy upper room UV Air solutions generate up to 4 full K-12 air exchanges per hour



Medify Air

Our portfolio of Air Purifiers all feature genuine HEPA 13 filter technology. The Medify Air range offers outstanding Air cleansing performance at the best price point in the K-12 marketplace.



Cetrix

Available in six different sizes, our UV charging cabinets are powered by UV-C light. Capable of disinfecting up to 60 laptops, tablets and other high-touch items in just 10 minutes




Dimer

The only operator-driven UV-C solution in the market. Lamps operate at minimal distance, delivering superior disinfection for high-touch surfaces. Protects 12,000 square feet per hour




UV Angel

Safe for use in occupied rooms, UV Angel Air is proven to eliminate 99.99% of bacteria and viruses in the air. Each unit protects 150 square ft and disinfects 50 cubic ft of air per minute




Air Rover

In just 5 minutes Air Rover inactivates 99.99% of SARS-CoV-2 in a 1200 square foot room. At a flow rate of 2,000 CFM, Air Rover delivers twelve air exchanges per hour in a typical school classroom



Purify-One

The only UV wand on the market proven to kill 99.99% of SARS CoV on surfaces in under 5 seconds. Pass the hospital-grade UV-C light over surfaces and eliminate dangerous pathogens




Nordic Smartlight

Lite reduces viruses, bacteria and mold in rooms; each unit protecting over 200 square feet. UV-C light is controlled via an app, allowing users to schedule regular disinfection of rooms




Fresh-Aire UV

Our range of HVAC solutions allow K-12 Facilities to attach UV cleaning technology directly to Air Handling units without the need for expensive, time consuming remodelling



Energy Focus

With an enclosed UV-C chamber, Energy Focus's nUVo delivers five air changes per hour in a 200 square foot room. No filter changes and it's UV-C module will last over 10,000 hours



Safe Space

The first fully autonomous UV-C disinfection robot manufactured in the USA. Proven to kill 99.99% of Covid-19 pathogens, disinfecting over 16,000 square feet on a single charge



iCleanse

Our UV-C disinfection stations are convenient, easy to use and chemical-free. Patented technology applies germicidal light to 99% of the surface area of any item you place in them



Light Progress

Light Progress is a global leader in UV Air disinfection with over 30 years experience. A broad portfolio of freestanding and wall mounted solutions for the K-12 classroom




SCA

JADE from Surgically Clean Air is the leading Air solution on the market. Six stages of filtration, high volume airflow and whisper quiet noise levels makes it an ideal solution in a classroom



AquiSense

The smallest UV-C water disinfection point of use system in the world. Micros' UV-C LEDs kill over 99.99% of dangerous pathogens in water without the use of harmful chemicals



Path03gen

UVZone is 10 times more effective at eliminating germs than standard UV-C light. Disinfect all footwear entering your facility in as little as 6 seconds. Proven to kill 99.99% of COVID-19



ABOUT US

Med Solutions LLC of Alpharetta, GA, boast over 20 years of experience in the healthcare sector. We are a SAM-registered Government-approved vendor, with an impressive portfolio of State and Federal Government-funded clients.



Our specialist UV-C division, threeUV, offers the largest portfolio of UV-C air, surface and water infection prevention technology in the United States. This technology protects facilities and is proven to lower infection rates of COVID, Influenza, the common cold, hay fever and other everyday ailments. Products include: fully autonomous UV-C robots, remotely operated UV-C disinfection carts, UV-C wands, UV-C air cleaning solutions and UV-C water systems.

CORE COMPETENCIES

- Government Registrations
 - System for Award Management
- UV-C surface and air Infection Prevention solutions
- Facility Infection Prevention needs assessment
- Installation services
- Management reports
- User training
- Lease terms on purchases over \$50k

DIFFERENTIATORS

- The broadest portfolio of UV-C air, surface and water solutions in the U.S.
- NCPA/TIPS public agency contracts
- Complimentary site survey service
- Bespoke UV-C solution designs
- White glove delivery, user training and installation services
- 8am EST - 5pm PST customer service
- Complimentary product disposal at end of warranty period

POINT OF CONTACT

Nathan Branch, CEO

nathan@medsolutions.llc

t 833-600-7670

f 229-999-1972

www.threeuv.com

CORPORATE DATA

Med Solutions LLC
2321 Commerce ST,
Alpharetta, GA 30009

DUNS: 117481847

CAGE: 8MU63

EIN: 36-4962076

Small Business - 1-10 employees

NAICS Codes

339114 - Dental Equipment

423850 - Janitorial supplies

333413 - Air Purification Equipment

335110 - Ultraviolet lamps

UNSPSC Codes

4710157 - UV Disinfection Equipment

PAST PERFORMANCE

