



## WSIPC RFP 22-05 Managed Security and Physical Security Solutions

### RFP Bid Addendum I

December 1, 2022

The following corrections, questions, and clarifications are provided concerning WSIPC RFP 22-05 Managed Security and Physical Security Solutions. Paraphrasing of the relevant questions posed to the WSIPC RFP Contract Administrator have been included as appropriate.

#### **QUESTIONS AND CLARIFICATIONS:**

**Q1** – Does RFP 22-05 cover both SMS 2.0 Skyward and Qmlativ Skyward?

**A1** – Yes; you are encouraged to include both offerings in your response if relative to the services offered.

**Q2** – Appendix E – Vendor Cost Proposal. We are a certified installer of various manufacturers. Can we group products by the manufacturer with a specific discount? For example, Brand A products and services are 30% off MSRP, and Brand B is 15% off MSRP, with the understanding that this discount applies across the manufacturer's product line.

**A2** – Yes, and I would encourage you to clarify in the comment section, “that it is the understanding that this discount applies across the manufacturer’s product line”.