



WSIPC RFP 23-02 Enterprise Cybersecurity & Risk Assessment Solutions

RFP Addendum 3

July 20, 2023

The following corrections, questions, and clarifications are provided concerning **WSIPC RFP 23-02 Enterprise Cybersecurity & Risk Assessment Solutions**. Paraphrasing of the relevant questions posed to the WSIPC RFP Contract Administrator have been included as appropriate.

QUESTIONS AND CLARIFICATIONS:

- Q1** – In section 3.3.2 it is stated that each Proposer shall include evidence of minimum sales of \$500,000.00 in the last 18 months to educational and public sector customers. What form of evidence are you looking for?
- A1** – *In accordance with Appendix B – Proposal Form, number 3. All statements in the Proposal are true and accurate*, a statement listing you have met the minimum sales of \$500,000.00 or stating the total actual sales volume over the last eighteen months will serve as attestation.
- Q2** – With the requirement listed as “Ability to conduct a thorough risk assessment.” Is it the desire to have a formal NIST SP 800-30 Risk Assessment completed as part of the scope or is risk assessment being used as a general term?
- A2** – Risk Assessment is being used as a general term; Proposer should define what services are available.
- Q3** - Concerning the requirement: “All tools in regulatory compliance with protecting confidentiality, privacy, integrity, and availability of critical data and systems.” Is it the desire to conduct an assessment of the organization’s tools and processes against the compliance standards? If yes, what standards are applicable?
- A3** – Individual customers will specify their standards.
- Q4** – The requirement – “Identify gaps or vulnerabilities in current security controls and policies and make recommendations and necessary adjustments to correct them.” It appears that the

organization wants the offeror to conduct a review or gap assessment, but the base standard is not listed. What standard or control set should be utilized (e.g., NIST CSF, HIPAA, ISO 27001, FERPA, etc.)?

A4 – Proposer should specify what services are available.

Q5 – Concerning the requirement – “Develop comprehensive security policies based on CIS Controls (Center for Internet Security), industry standards, and best practices.” Which specific CIS controls are applicable (Windows 10 / 12, Server 2019, Microsoft SQL Server, Office 365, VMWare, etc.)?

A5 – Proposer should specify/outline how they develop security policies and what CIS controls are applicable.

Q6 – Concerning the item – “Offer vulnerability assessments and penetration testing to identify and validate configuration and/or testing flaws within a given system or network (e.g., firewalls, routers, servers, operating systems, applications, databases, etc.)” Is it the desire to conduct both internal and external penetration testing? If yes, can the number of IP addresses or number of nodes to be tested be provided? Also does the organization what social engineering included as part of the penetration test?

A6 – Individual Customer will determine specifics; Proposer should outline what solution is available.

Q7 – How many total users are in scope for WSIPC?

A7 – The awarded Proposers contract may be used across the United States in accordance with *RCW 39.34.030 Joint powers—Agreements for joint or cooperative action, requisites, effect on responsibilities of component agencies—Joint utilization of architectural or engineering services—Financing of joint projects*. The Contracts are available for use by educational, public and tribal entities with an active Interlocal Agreement with WSIPC.

Q8 – What is the average user count of schools purchasing through WSIPC?”

A8 – WSIPC does not track individual use by School Districts.

Q9 – How can we participate in the bidding process and submit the tender?

A9 – You will need to follow the instructions on the RFP 23-02 Solicitation document (attached). It requires you to complete and submit Appendix A-E, all documentation can be found at the WSIPC website. Question and Answers Addendum 1 and 2 (attached) are also available on the website. I have included the links below:

[WSIPC RFP 23-02 Enterprise Cybersecurity & Risk Assessment Solutions](#)

[WSIPC RFP 23-02 Enterprise Cybersecurity & Risk Assessment Solutions \(PDF\)](#)

[RFP 23-02 Addendum 1 - Q&A \(PDF\)](#)

[RFP 23-02 Addendum 2 - Q&A \(PDF\)](#)

Q10 – Is there any procurement portal?

A10 – No

Q11 – Can we submit through any procurement/bids/tender email?

A11 – You will find submission directions in the solicitation document:

[WSIPC RFP 23-02 Enterprise Cybersecurity & Risk Assessment Solutions \(PDF\)](#)

Section 2.3 Schedule of RFP Due Dates - The completed proposal must be submitted no later than the RFP Due Date of Monday July 24, 2023 by 3PM. The completed proposal can be sent via email to WSIPC RFP Administration at rfdadministration@wsipc.org

2.3 SCHEDULE OF RFP DUE DATES

RFP Milestones	Date Due
Release of RFP	6/26/23
Intent to Participate Form Due	7/14/23
Vendor Questions Due	7/19/23
RFP Due Date and Opening (3:00 PM, Pacific Time)	7/24/23
Intent to Award Contract	8/23/23
Contract Negotiations	8/24-8/28/23
Contract Awarded	8/31/23

Note WSIPC reserves the right to revise the above schedule. Any changes will be made through the issuance of a written addendum to interested parties and posted on the WSIPC website at <https://www.wsipc.org/purchasing>.

Q12 – How do we access and download the documents related to scope of work and other bid documents?

A12 – Via the WSIPC website at [WSIPC RFP 23-02 Enterprise Cybersecurity & Risk Assessment Solutions](#)

[RFP 23-02 Appendix A - Intent to Participate \(Word Doc Download\)](#)

[RFP 23-02 Appendix B - Proposal Form \(Word Doc Download\)](#)

[RFP 23-02 Appendix C - Vendor Capabilities \(Word Doc Download\)](#)

[RFP 23-02 Appendix D - Product Service Requirements \(Word Doc Download\)](#)

[RFP 23-02 Appendix E - Vendor Cost Proposal \(Word Doc Download\)](#)

[RFP 23-02 Appendix E - Vendor Cost Proposal Pricing Form \(Excel Doc Download\)](#)

[RFP 23-02 Purchasing Bid Contract - for reference \(PDF\)](#)

Q13 – Request for copy of tender: RFP 23-02

A13 – You can also access via the website at: [WSIPC RFP 23-02 Enterprise Cybersecurity & Risk Assessment Solutions \(PDF\)](#)

Q14 – Is there any registration fee or other fees and how do we have to pay?

A14 – No

Q15 – Can we file the tender in the global language English?

A15 – Yes

Q16– Will the tender documents be available in English language?

A16 – Yes