

# WSIPC RFP 24-01 Student Safety Solutions

## **RFP Bid Addendum 2**

July 30, 2024

The following corrections, questions, and clarifications are provided concerning WSIPC RFP 24-01 Student Safety Solutions. Paraphrasing of the relevant questions posed to the WSIPC RFP Contract Administrator have been included as appropriate.

### **QUESTIONS AND CLARIFICATIONS:**

- **Q1 –** Question regarding the WSIPC RFP 24-01 Student Safety Solutions, if submitting to this RFP as a manufacturer would we have the ability to add approved resellers/VARs to our contract to utilize with district purchases?
- A1 Yes, please note Section 3.3.21 of the Solicitation Document (pg. 17)
  3.3.11 Agent Re-seller Usage
  If Agent Re-sellers are proposed, the Proposer must describe what hardware or services they will provide, how they are certified, how they are contractually bound to the contract terms and conditions, and how their sales will be accurately tracked and reported.
- **Q2** We did not see a deadline to submit the "Intent to Participate" document. Is there a deadline for this?
- A2 In the Solicitation document, page 7, Section 2.3 SCHEDULE OF RFP DUE DATES and 2.4 INTENT TO PARTICIPATE you will note the Intent to Participate form (Appendix A) is due August 2, 2024 by 3:00 PM.

#### 2.3 SCHEDULE OF RFP DUE DATES

RFP Milestones	Date Due
Release of RFP	7/15/24
Intent to Participate Form Due	8/2/24
Vendor Questions Due	8/7/24
RFP Due Date and Opening ( <b>3:00 PM</b> , Pacific Time)	8/19/24
Intent to Award Contract	9/23/24
Contract Negotiations	9/23 – 9/30/24
Contract Awarded	9/30/24

**Note** WSIPC reserves the right to revise the above schedule. Any changes will be made through the issuance of a written addendum to interested parties and posted on the WSIPC website at <u>https://www.wsipc.org/purchasing</u>.

#### 2.4 INTENT TO PARTICIPATE

All Vendors who intend to submit a proposal are asked to complete the **Intent to Participate Form (Appendix A)**. This form should be emailed to <u>rfpadministration@wsipc.org</u> and received by **3:00 PM**, Pacific Time, on **08/2/2024**.

- Q3 If we have a reseller looking to be a named reseller after submission, say 6 months down the road, would we be allowed to then add them in order for them to utilize the contract?
- **A3** The Purchasing Bid /Contract (sample for reference) is located on the WSIPC RFP 24-01 website at <u>Microsoft Word RFP 24-01 Bid Contract (wsipc.org)</u>;

#### Section B12 Changes

Buyer and Vendor may jointly change the requirements of this Contract to preserve the original intent of the Contract and to maintain the relative pricing and services advantages made available to the Buyer under the Contract.

In accordance with Section B12 Changes of the contract, changes can be made to the contract via an Addendum or Amendment. A Reseller can be added, removed and or changed.

- **Q4** Are there vendor partners (not including those listed on your website today) who do business in OR or WA that WSIPC cannot or choose not to do business with, that if listed in our response, would impact our ability to participate in this important RFP?
- A4 No, unless however, said vendor does not meet all of the requirements listed in
  Section 3 RFP REQUIREMENTS in the RFP 24-04 Solicitation Document (pgs. 15-19).
- **Q5** Will the partners we will list need to submit any information prior to the RFP due date if they will not be directly responding, but being listed as partners of our organization?

A5 – No, however; each Proposer is responsible for addressing requirements related to their subcontractors, and or Resellers. Please reference Section 3 – RFP REQUIREMENTS in the RFP 24-04 Solicitation Document (pgs. 15-19).

Example: Not all companies require Reseller Agreements to be in place before engaging. If a Reseller Agreement is required, once the awarded RFP 24-01 Proposer has been awarded a contract, a signed Reseller Agreement as well as an active Business License and other required documentation stating they are in good standing in the State of Washington must be provided to WSIPC.